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REAL ESTATE

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<u>MLS MARKET AREA TOTALS</u>	<u>APRIL 2007</u>	<u>APRIL 2008</u>	<u>% CHANGE</u>
\$ Volume Homes Sold YTD	\$ 83,213,379	\$ 70,965,401	-15%
\$ Volume M.H. Sold YTD	\$ 4,581,750	\$ 3,838,700	-16%
# Homes Sold YTD	312	246	-21%
# M.H. Sold YTD	40	31	-23%
#Homes Sold Month	94	69	-27%
# M.H. Sold Month	11	12	9%
Average Home Sales Price YTD	\$ 266,710	\$ 288,477	8%
Median Home Sales Price YTD	\$ 239,900	\$ 255,063	6%
\$ Volume Homes Listed YTD	\$ 238,882,962	\$ 254,367,997	6%
\$ Volume M.H. Listed YTD	\$ 12,871,925	\$ 13,922,350	8%
#Homes Listed YTD	715	738	3%
#M.H. Listed YTD	69	76	10%

WENATCHEE MARKET TOTALS

\$Volume Homes Sold YTD	\$ 70,435,212	\$ 51,249,401	-27%
\$Volume M.H. Sold YTD	\$ 4,055,850	\$ 2,801,700	-31%
#Homes Sold YTD	265	190	-28%
#M.H. Sold YTD	35	21	-40%
#Homes Sold Month	81	58	-28%
#M.H. Sold Month	9	8	-11%
Average Home Sale Price YTD	\$ 265,793	\$ 269,734	1%
Median Home Sale Price YTD	\$ 238,900	\$ 246,000	3%
\$Volume Homes Listed YTD	\$ 151,846,545	\$ 181,347,957	19%
\$Volume M.H. Listed YTD	\$ 5,999,375	\$ 9,278,850	55%
#Homes Listed YTD	512	568	11%
#M.H. Listed YTD	41	51	24%
#Homes Listed Month	177	146	-18%
#M.H. Listed Month	12	25	108%
#Homes On Market	302	595	97%
Indicated Month's Supply Homes on Market	4	10	150%

WENATCHEE MARKET - INDICATED MONTH'S PRESENT SUPPLY BY PRICE RANGE

Thousands	\$0-150	\$151-\$200	\$201-250	\$251-300	\$301-350	\$351-400	\$401-450	\$451-500	\$501-550	\$551-600	\$601-650	\$651-700	\$701+
Apr.	6	5	8	11	9	21	15	21	26	14	27	66	14

<u>TOTAL MLS SALES VOLUME YTD</u>	\$ 115,376,556	\$ 88,449,476	-23%
<u>TOTAL MLS UNITS SOLD YTD</u>	501	353	-30%

(All MLS listings; including residential, residential income, lots, commercial, orchard)

Wenatchee Market: Wenatchee, Malaga, East Wenatchee, Orondo & Rock Island
M.H.: Includes Mobile and Manufactured Homes as listed in MLS

<u>REAL ESTATE EXCISE TAX VALUATION</u>	<u>APRIL 2007</u>	<u>APRIL 2008</u>	<u>% CHANGE</u>
Chelan County YTD	\$ 179,459,092	\$ 125,374,081	-30%
Douglas County YTD	\$ 77,444,307	\$ 52,408,630	-32%
	\$ 256,903,399	\$ 177,782,711	-31%

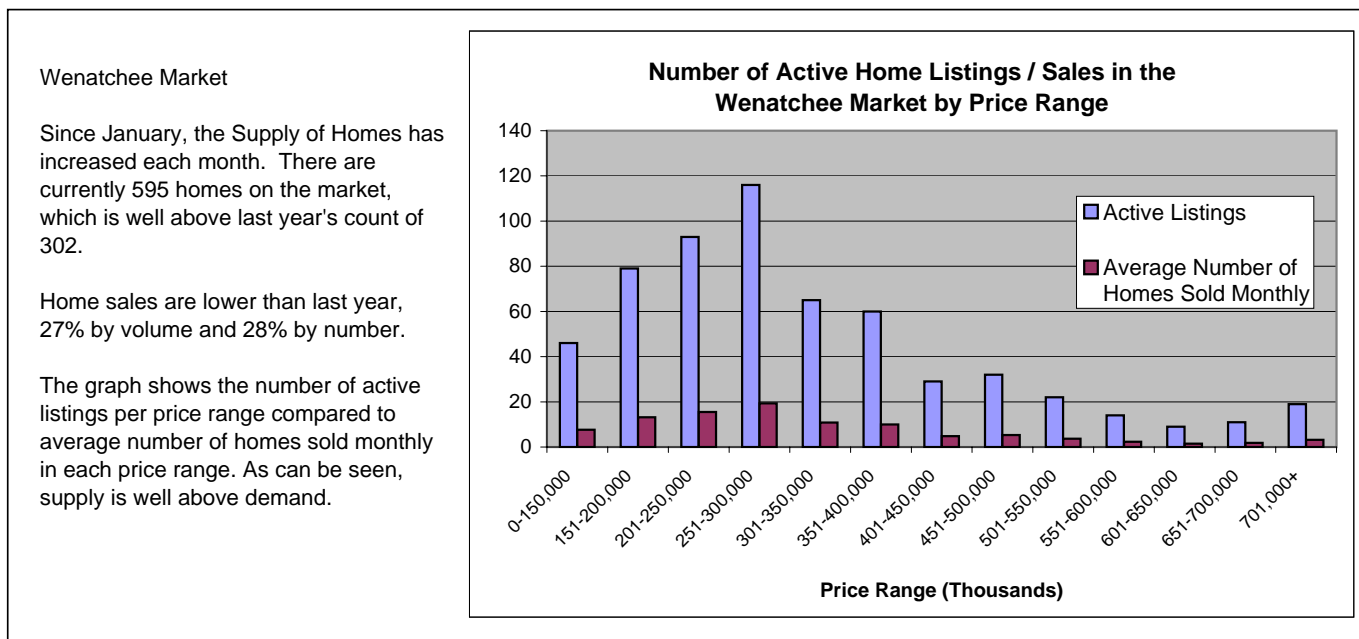
BUILDING PERMITS YTD (Wenatchee Market)

Single Family	151	81	-46%
Plex Units	2	7	250%
Apartments (units)	-	-	-
Manufactured Homes	20	12	-40%

RENTAL HOUSING VACANCY (Wenatchee Market)

Condo	3%	22%	633%
Single Family	4%	2%	-50%
Multi-Family	4%	3%	-25%
Plex Units (2-4 units)	6%	5%	-17%
Overall	5%	4%	-20%

COMMENTS & OBSERVATIONS:



Prepared by: Pacific Appraisal Associates

NOTE: This representation is based in whole or in part on data supplied by the North Central Washington Association of Realtors or its Multiple Listing Service. Neither the Association nor its MLS guarantees or are in any way responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activity in the Market.